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The correct answer is "They place the highest value on the goods and services your company offers." Target customers greatly appreciate your company's offerings, so they remain loyal over time. The most successful firms know exactly who their target customers are, focus their energy on creating offerings to please them, and adapt their products ...

### Results - Check Your Knowledge - Practice - Customer Focus ...

Answer to Please, answer twelve multiple choice questions - Persuading Others - Harvard ManageMentor

### [Solved] Please, answer twelve multiple choice questions ...

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